new lab start-up program

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Congratulations on Your New Lab

Let us help you get started!

The New Lab Start-Up Program gives you exclusive access to money-saving offers on the supplies you need to get your new lab off the ground — without breaking the bank. The program includes more than 100 special offers that could save you thousands of dollars in start-up costs.

Our suppliers are offering discounts across a broad range of products, giving you the opportunity to choose the items you want from the brands you trust most.

These promotions are not available to our current or potential healthcare customers. Healthcare customers include any healthcare practitioner, other healthcare provider or any individual or organization authorized to prescribe, dispense, purchase or influence the acquisition or use of medical devices or supplies for clinical use. Healthcare customers include, without limitation, any “Health Care Practitioner” under the Massachusetts Marketing Code of Conduct Law (defined at 105 C.M.R §907.004) or a “Health Care Provider” under the Vermont Prescribed Products Gift Ban and Disclosure Law (defined at Vt. Stat. Ann. tit. 18, §4631a(8)). By participating in any of these promotions, you warrant that you are not a current or potential healthcare customer. Thermo Fisher Scientific reserves the right to determine your status in the event of a dispute.
Frequently Asked Questions

Where do I sign up for the New Lab Start-Up Program?
A: Visit fishersci.com/newlab or fishersci.ca/newlab to sign up.

How long will it take to get my PIN?
A: It can take 24 to 48 business hours to receive your PIN.

What do I do if I forget my PIN?
A: Please contact NLSUSupport@thermofisher.com if you forget your PIN.

How long will it take for me to receive my products after submitting a redemption form?
A: It can take six to eight weeks from the day you send in the NLSU redemption form. If there are any issues with the redemption or more information is needed, it can take longer. In this case, an NLSU team member will contact you to provide updates.

How do I submit a redemption form?
A: Visit fishersci.com/newlab and click the redemption center tab. Use the email address you signed up with and your PIN to redeem.

Can my PIN be reactivated?
A: We can’t reactivate an NLSU PIN.

How long do I have to submit my redemption(s)?
A: You have 12 months from the day you were approved for the NLSU program to redeem your items.

Who can I contact if I have issues with a redemption?
A: Please contact NewLabStartUp@thermo.com with any redemption-related issues.

Q: When does my 12-month period begin?
A: Your 12 months begins as soon as you apply for the program and receive your PIN, so be sure to apply only when you are ready to purchase.

Visit fishersci.com/newlab or fishersci.ca/newlab for complete promotion and redemption information.
1: Qualify

To qualify for the New Lab Start-Up Program, you must have:
• Built or established a new lab
• Received your first research grant
• Moved to a new location

Visit fishersci.com/newlab or fishersci.ca/newlab to apply.

Once your application is accepted, you’ll receive a welcome email with your unique PIN. And keep your PIN handy. You’ll need it every time you make a New Lab Start-Up purchase.

2: Shop

When you find a promotion you’d like to redeem, purchase the product while logged into your Fisher Scientific account.

With your PIN ready, access the redemption center from our New Lab Start-Up home page. At this point, you’ll be prompted for your PIN and email address.

Select the manufacturer or brand associated with the promotion you wish to redeem, then choose the appropriate offer. A PDF that lists all the redeemable products for your chosen promotion will then appear for you to review and make your choice.

When you’ve chosen your redeemable product(s), enter the catalog number(s) into the field(s) that appear.

3: Save

Finally, enter your order number and hit the “Submit” button. That’s it! Take advantage of as many New Lab Start-Up promotions as you’d like during your membership in the program.

You will receive your redeemable product(s) approximately six to eight weeks after your submission.

Build Your Product Checklist

It’s easy to create a list of the products you need and share it with your sales rep to get a customized quote for your lab.

Visit fishersci.com/nlsu or fishersci.ca/nlsu to get started.
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Stock your lab with chemicals and chromatography products designed to yield results you can count on — every time

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Equipment and Instruments

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Life Sciences

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